Introducing
Shirley Ryan AbilityLab & Our Global Network
OUR BELIEF

Patients should have access to the best rehabilitation care without leaving their communities.

Partner hospitals should benefit from better patient outcomes and significant economic value in the process.
Our goal is to help you speed patient progress while improving your bottom line. Our comprehensive, flexible offerings are designed to align with partner hospitals’ unique needs, regardless of organization size or location.

Our Global Network is composed of four tiers with corresponding benefits:

- **Member**: On-demand Education Library, Clinical Office Hours
- **Principal**: Member benefits plus Advanced Practice Education, Operational Audits, Facility Design Support
- **Affiliate**: Principal benefits plus Custom Education, Service-line Strategy and Planning, Quality Oversight
- **Alliance**: Affiliate benefits plus Operational, Quality and Clinical On-site Management

*Alliance is only applicable in the domestic market.

We are creating a network of like-minded organizations that are Advancing Ability for patients around the world.
THE WHY

“When we acquired a community hospital, we knew its rehabilitation unit had a lot of potential, but we had zero experience managing inpatient rehabilitation facilities.

If we wanted to offer a top-notch service, we needed to work with the expert. In rehabilitation, that expert is Shirley Ryan AbilityLab.”

CURRENT GLOBAL NETWORK CLIENT
We lead the field of Physical Medicine and Rehabilitation (PM&R).

1st in Clinical Care
1st in Research
1st in Nursing
1st in Academic Training
We have been ranked #1 since 1991, but our Mission compels us to do more.

70 years ago, we established one of the first dedicated inpatient rehabilitation hospitals in the United States.

30 years ago, we first initiated partnerships with acute-care systems, overseeing partners’ rehabilitation service lines and operations.

5 years ago, we evolved our vision to become the first-ever translational research hospital.

Today, we are creating a network of like-minded organizations to help you speed patient progress while improving your bottom line.
“With this partnership, we’ve been able to raise the bar in terms of the breadth of services and the quality of care that we can deliver to patients. As a result, we’ve kept more patients in our system of care.”

CURRENT GLOBAL NETWORK CLIENT
Collectively, our Network has expanded care to more patients with greater complexity.

We Have Doubled ADC Across Our Network*  While Serving More Complex Patients

*Census numbers do not include Shirley Ryan AbilityLab flagship.

Case Mix Index (CMI) is used in inpatient rehabilitation facilities to measure the acuity of the patient population. Higher numbers indicate increased average acuity of the patient population. Note that CMI calculations and weight factors for rehabilitation facilities differ from acute-care facilities.

“Our partnership attracts the top therapists and nurses who want to work for a rehabilitation provider that delivers the kind of outcomes expected from Shirley Ryan AbilityLab.”

“We are beating national benchmarks and have one of the highest functional mobility changes in the system.”

HEALTH SYSTEM OPERATION LEADERS
We work with each Network partner on unique opportunities to **impact** their bottom line.

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**Reducing Acute-care Avoidable Days**  
**Case Study One**

<table>
<thead>
<tr>
<th>Patient Days</th>
<th>Baseline</th>
<th>Post-Intervention</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acute-care Patient Days</td>
<td>19,200</td>
<td>16,950</td>
</tr>
</tbody>
</table>

1.5 **average days saved**  
_per acute-care patient_

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**Delivering Better Financial Results**  
**Case Study Two**

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$101</td>
</tr>
<tr>
<td>2</td>
<td>$101</td>
</tr>
<tr>
<td>3</td>
<td>$114</td>
</tr>
<tr>
<td>4</td>
<td>$116</td>
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<td>5</td>
<td>$138</td>
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<td>6</td>
<td>$129</td>
</tr>
<tr>
<td>7</td>
<td>$181</td>
</tr>
<tr>
<td>8</td>
<td>$201</td>
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</table>

Income Shown Indexed to $100 Starting Year 1  
CAGR: 10.5%

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“Inpatient rehabilitation is one of the most profitable inpatient offerings we have. It opens up access to a whole other source of topline revenue.”  

“The fact that we can manage the unit at a high occupancy and low cost has allowed this partnership to be very profitable for us over the years, to the tune of several million dollars.”  

HEALTH SYSTEM CHIEF FINANCIAL OFFICER
THE RESULTS

“We’ve nearly doubled our bed count, our outcomes measures have skyrocketed and the financial results are outstanding. We’ve also grown our stroke and brain injury patient volume, as well as our complex patient mix overall.”

CURRENT GLOBAL NETWORK CLIENT
We can help you:
• Serve more patients
• Treat greater complexity
• Reduce acute-care avoidable days
• Deliver better patient outcomes
• Improve financial results

Plus, we can:
• Broaden your continuum of care
• Attract top-tier talent
• Grow your physiatry practice
• Expand outpatient programs and services
• Advance staff competencies and performance
# Representative Network Benefits

<table>
<thead>
<tr>
<th>GLOBAL NETWORK SERVICES</th>
<th>MEMBER</th>
<th>PRINCIPAL</th>
<th>AFFILIATE</th>
<th>ALLIANCE</th>
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<tbody>
<tr>
<td>Dedicated Relationship Liaison</td>
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<tr>
<td>Full Access to On-demand Education Library</td>
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<tr>
<td>Clinical Discussion Boards and Office Hours</td>
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<tr>
<td>Advanced Practice Education</td>
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<tr>
<td>Annual Operational Performance Audit</td>
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<tr>
<td>Rehabilitation Service-line Strategy and Planning with Customized Education</td>
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<td>Clinical Quality Oversight</td>
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<tr>
<td>Deliver Quality, Operational, Financial Performance (through onsite management)</td>
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</table>
Join the ONLY rehabilitation Network that can offer access to the best clinical, operational and educational resources tailored to your needs.

Ready to get started?

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